

Manager, Trials & Data Analytics

Job Overview:

This position will manage the execution and data processing of all Total Acre trials. Additionally, you will help prepare and deliver data analytics presentations to the entire Total Acre grower network. In this position you will be in daily contact with growers and co-workers via email, phone, and video conferencing during business hours. You will also be responsible for training and managing a team focused on the collection and processing of agricultural data. While some of your work will involve external software tools, a large portion will be on our proprietary software, the Yield Management System (YMS).

Essential Functions:

Below is a list of current expectations of this position, but the position may change over time as our needs change.

- Create and manage trial protocols with input from customers
- Manage Trials Data team, specifically related to issues handling, data collection, and data processing
- Develop and improve grower education content related to conducting trials
- Handle difficult data processing and analysis situations that require advanced understanding of agricultural data
- Manage incoming emails and phone calls related to trial and data matters for Total Acre growers and customers
- Provide final approval/check-off for completed trial protocols
- Deliver (and assist in preparing) data analytics presentations for Total Acre meetings, both remote and in-person
- Capture and curate list of improvement ideas for YMS from Total Acre growers and customers

Required Competencies:

To perform this job well, the following skills/capabilities are important:

- High importance on integrity and trustworthiness
- Highly detail-oriented
- Comfortable with data and numbers, willingness to learn data analysis related to agriculture
- Problem solving & critical thinking
- Self-directed and disciplined (specific ability to work from home productively)
- Capable of multi-tasking
- Curious and energetic, eager to tackle projects and ask for more work as needed

Supervisory Responsibility:

You will be responsible for managing and developing the Trials & Data Analytics team

Work Environment:

This position will be remote (work-from-home) and requires someone who has the ability and set-up to work remotely. Compensation will be provided for use of internet and phone, and laptop and other needed equipment will be provided for you.

Classification/Expected Hours of Employment:

This position is a full-time position and is exempt from minimum wage and overtime pay requirements under federal and all applicable state and local laws. Days and hours of work are based on needs of customers.

Travel:

This position requires occasional travel, not to exceed 15%.

Required Education and Experience:

- Bachelor's Degree in business, analytics, agriculture, or related field. Five-plus years of experience in agricultural data management may be considered in lieu of education.
- Intermediate computer skill, including email, web browser (Chrome), Microsoft Office/Google G Suite tools (specifically Excel/Sheets)
- Excellent written and verbal communication skills, specific ability to present remotely and inperson to large groups of people in agriculture industry
- Experience in row crop agriculture, either on-farm or classroom
- Experience with Farm Management Information Systems (Climate FieldView, MyJohnDeere, AgLeader SMS, etc.) and farm monitor data

Company Overview:

Dowdy Crop Innovations (DCI) is the company behind <u>Total Acre</u>, a crop consulting and technology company found in 2018. We work with 500+ of the country's best growers, across several regional camp locations. Please send email enquiries and/or resumes to <u>rsiever@totalacre.com</u>.

Disclaimer:

This job description is not intended to be a comprehensive list of the duties and responsibilities of the position and the duties and responsibilities may change without notice.