

# ***Emerging Agricultural Technology, Labor Markets, and Societal Impacts***



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**Beck Agricultural Center**



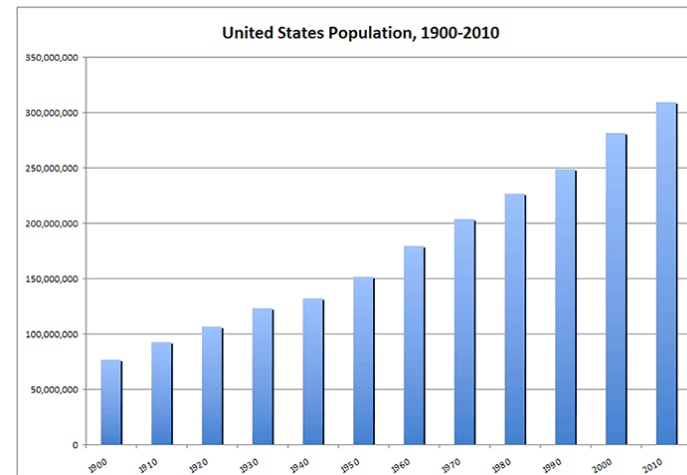
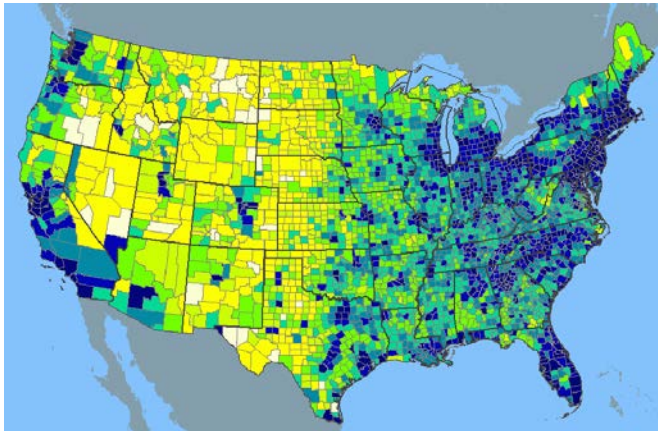
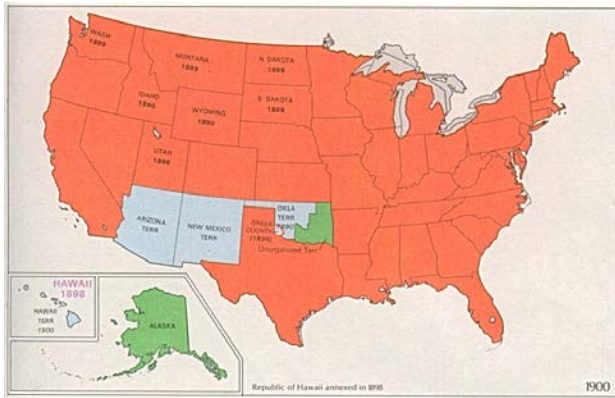
# A Century of Change

- Population growth and geographic relocation
- Economic development and growth
- Emerging global society
- Public policy
- Investments in research and technology transfer

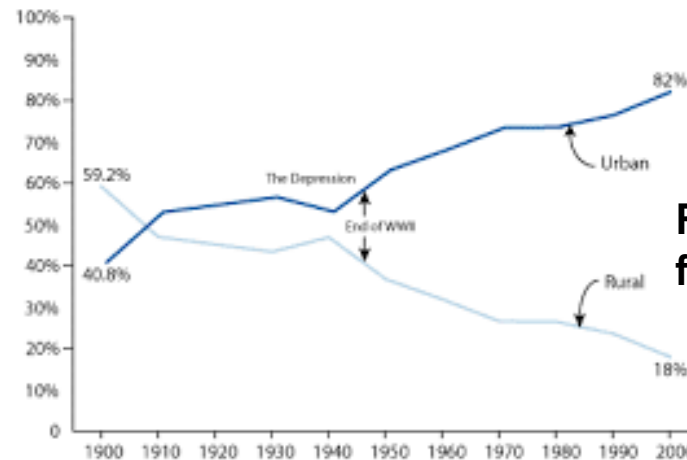


# Let's set the stage

- The United States- 1900 to today



**5-fold increase**

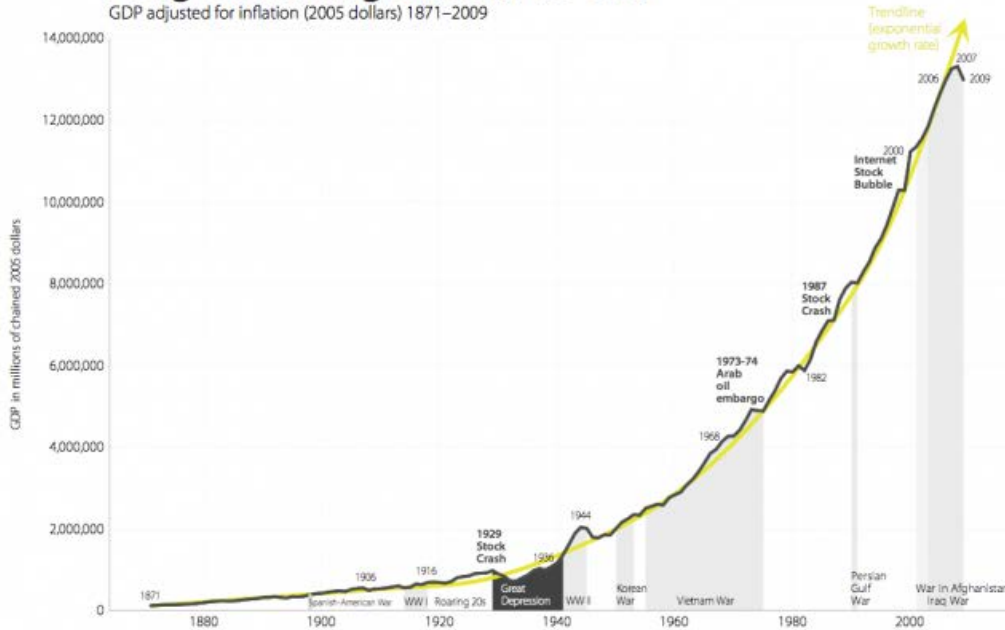


**Rural decline  
from 60 % to < 20%**

# U.S. Economic Development

## Long-term real growth in US GDP

GDP adjusted for inflation (2005 dollars) 1871–2009

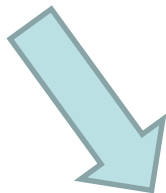
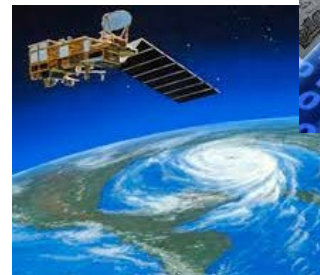


## Labor Productivity



# Globalization

- Increased trade
- Instantaneous communication
- Electronic transfer of money
- Weather satellites



- reallocation of resouces
- greater availability of good and services
- increased competition

# Public Policy Environment

- Government legislation and regulations- more regulations



- Private sector decisions-consolidation

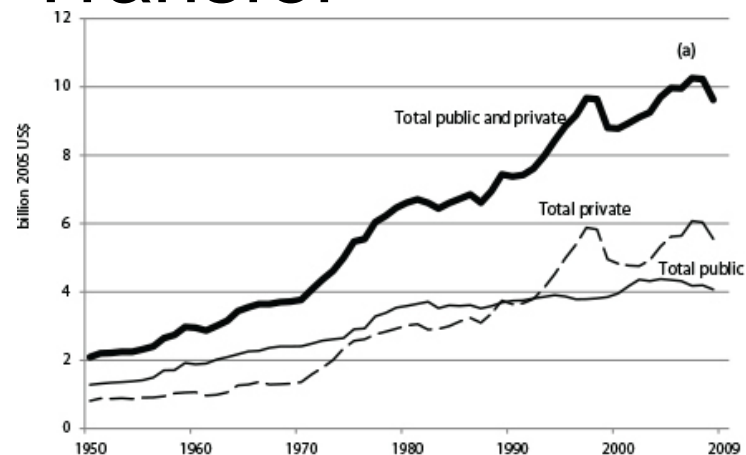


- Producer and consumer choices-more concerns about how food is produced

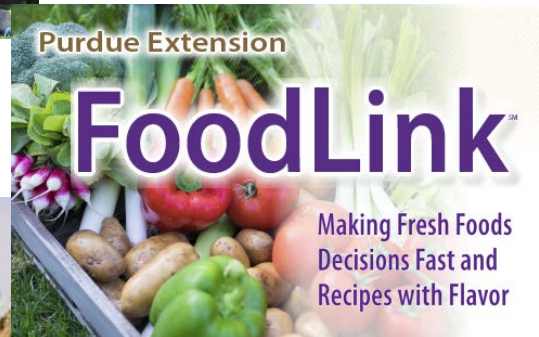


# Investments in Agricultural Research and Technology Transfer

- Public sector

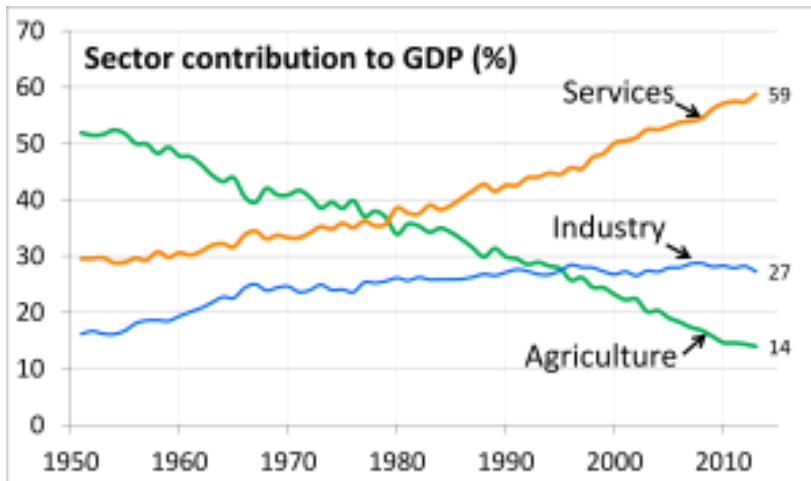
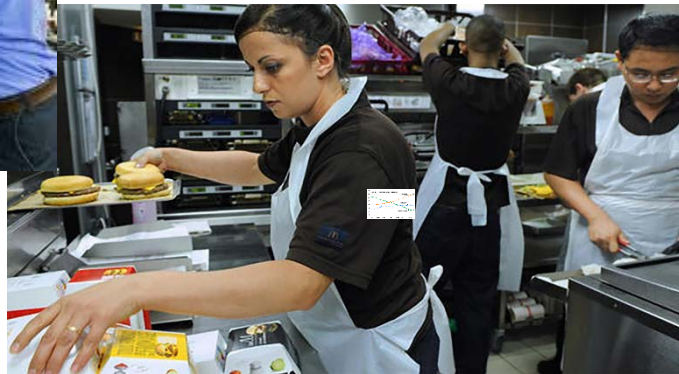


- Private sector



Increase in private relative to public investment in agricultural research

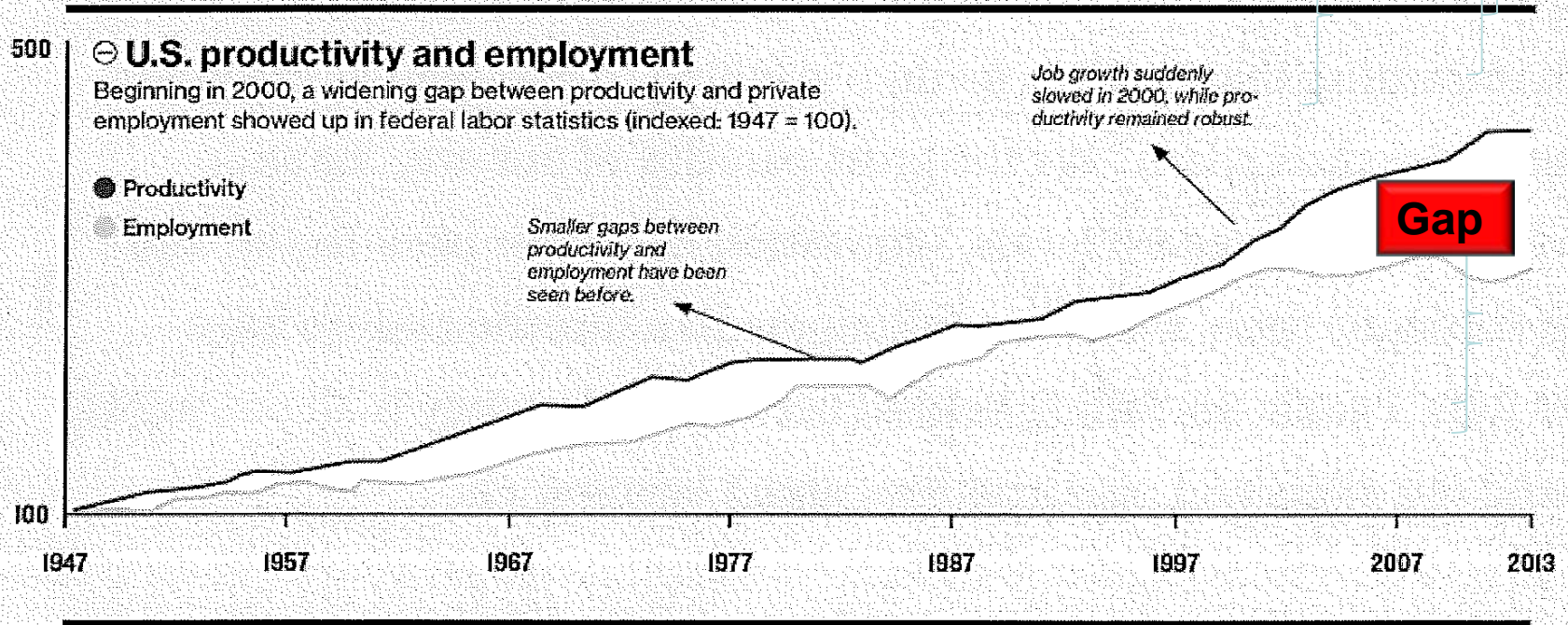
# The Non-Farm Sector Performance



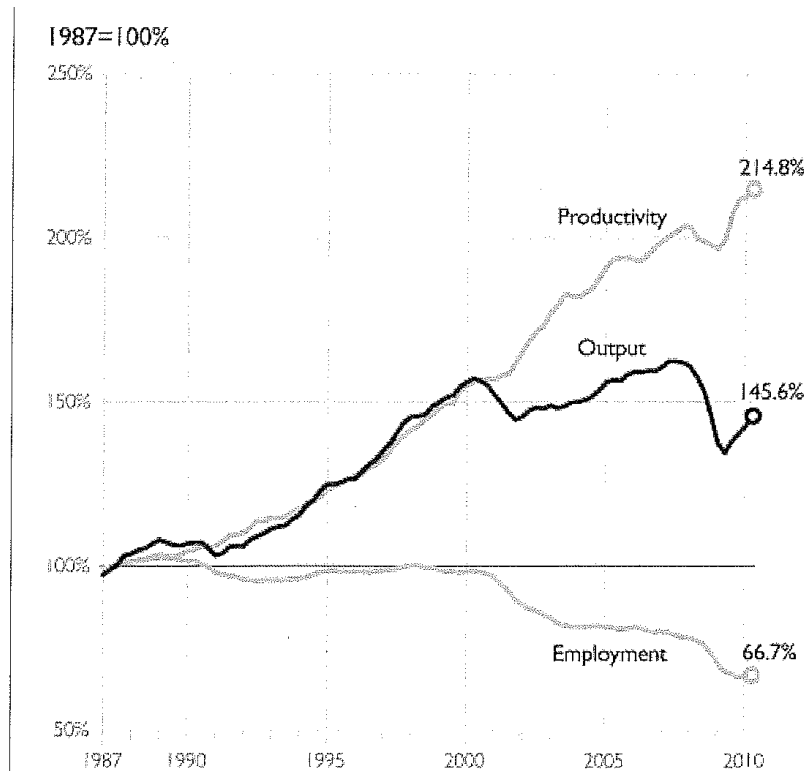
Decline in agriculture, stagnant in industry, and growing in service sector



# Labor Productivity and Employment



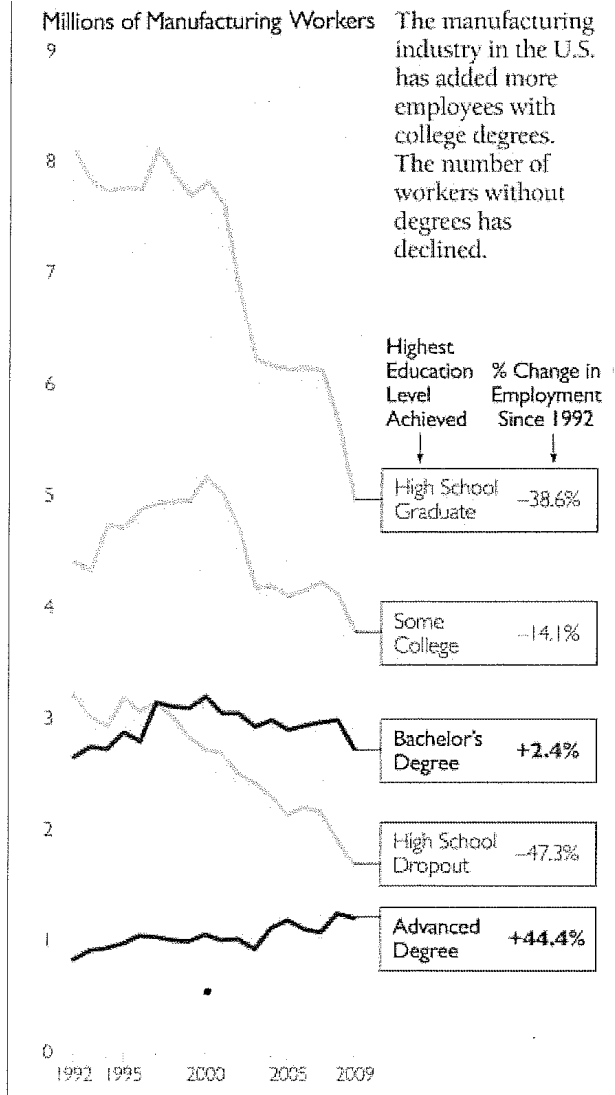
# Trends in U.S. Manufacturing Productivity, Output, and Employment: 1987-2010



Note: Increased productivity, stagnant output growth, and lower employment

Source: U.S. Department of Labor Bureau of Labor Statistics, "Productivity and Costs: Manufacturing Sector," 1987-2010, in Data Link Express, Haver Analytics.

# Manufacturing Jobs by Education Level



Shift to higher educated employees

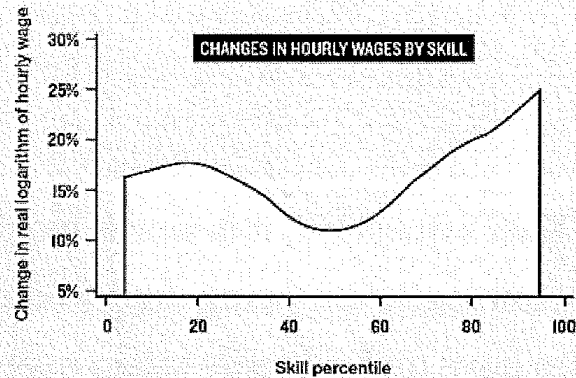
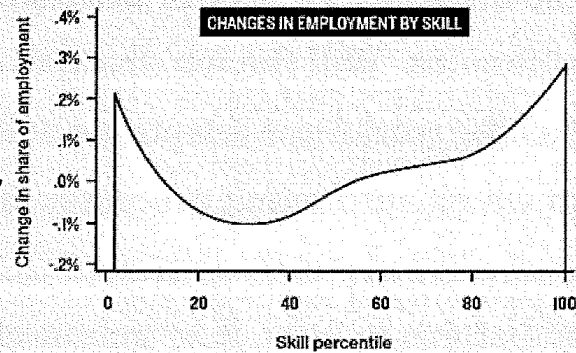


# Employment by Skills

Middle class with lower skills face jobs losses and stagnant wages

## ⊖ Hollowing out the middle

Research by MIT economist David Autor shows that between 1980 and 2005, the middle class suffered both in share of jobs and in wage growth. The top chart shows share of employment held by workers of different skill levels; the bottom shows changes in wages.



## ⊖ The mix of jobs

The fastest-growing jobs in the U.S. from 2000 to 2010 reflect the demand for highly technical skills and those lower-skill jobs that are hard to automate. Highly routine jobs are especially vulnerable to automation.

### 😊 FASTEST-GROWING JOBS

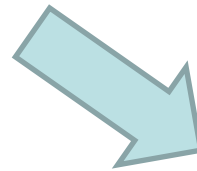
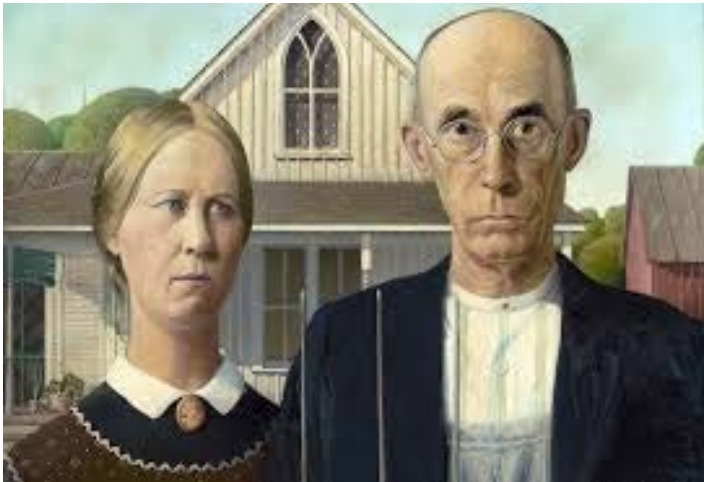
- ① Software engineers-applications
- ② Computer support workers
- ③ Software engineers-systems
- ④ Network administrators
- ⑤ Network systems analysts
- ⑥ Desktop publishers
- ⑦ Database administrators
- ⑧ Personal and home care aides
- ⑨ Computer systems analysts
- ⑩ Medical assistants

### 😬 VULNERABLE JOBS?

- ① Butchers
- ② Secretaries and stenographers
- ③ Payroll clerks
- ④ Bank tellers
- ⑤ File clerks
- ⑥ Cashiers
- ⑦ Typists
- ⑧ Pharmacists
- ⑨ Bookkeepers
- ⑩ Postal clerks

Not just factory workers!

# A Century of Technological Change in U.S. Agriculture



# Mechanization of Wheat Harvest

1900s



1950s  
(2 A/Hr)



Today  
(20 A/Hr)



# Mechanization of Corn Harvest

1900s



1950s  
(1.5 A/Hr)



Today (15 A/Hr)



# Cotton Harvesting

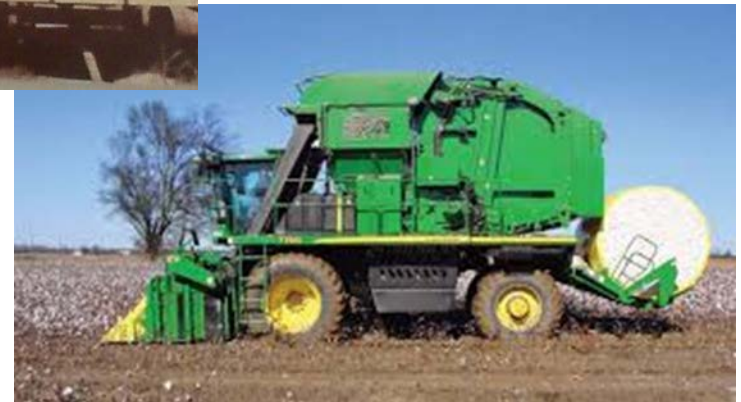
1900s



1950s



Today





# Wage Rates, Man-Hours, Value of Production and Labor's Relative Share for U.S. Cotton Production: 1952-1969

Year	Real Wage Rate/Hour <sup>a/</sup>	Man-hours Cotton-Labor (millions)	Real Value Output Including Acreage Diversion Payments (\$ millions) <sup>b/</sup>	Labor's Share <sup>c/</sup> (S <sub>L</sub> )
1952	0.5710	1655	2446.4	0.3863
1953	0.5978	1609	2736.8	0.3515
1954	0.5905	1269	2407.3	0.3113
1955	0.6043	1235	2655.2	0.2811
1956	0.6335	1074	2389.8	0.2847
1957	0.6253	818	1787.8	0.2861
1958	0.6220	769	2015.1	0.2374
1959	0.6330	911	2586.2	0.2230
1960	0.6433	831	2861.7	0.1868
1961	0.6540	772	2677.6	0.1886
1962	0.6603	679	2648.6	0.1693
1963	0.6720	647	2816.0	0.1544
1964	0.6958	573	2614.0	0.1525
1965	0.7155	483	2212.3	0.1562
1966	0.7405	309	1324.6	0.1727
1967	0.7935	242	1397.3	0.1374
1968	0.8308	275	1446.7	0.1579
1969	0.8615	279	1045.2	0.2230

Note: Real wages increased, but hours of labor and labor's share declined

Martin, Marshall A. and Joseph Havlicek, Jr., 1977. Technological Change and Labor's Relative Share: The Mechanization of U.S. Cotton Production, Southern Journal of Agricultural Economics, 9(2):137-141.

# Fruit Harvest

1900s



1950s



Today

# Weed Control

1990s



1950s



Today

# Milking Cows

PURDUE AGRICULTURE

1900s



1950s

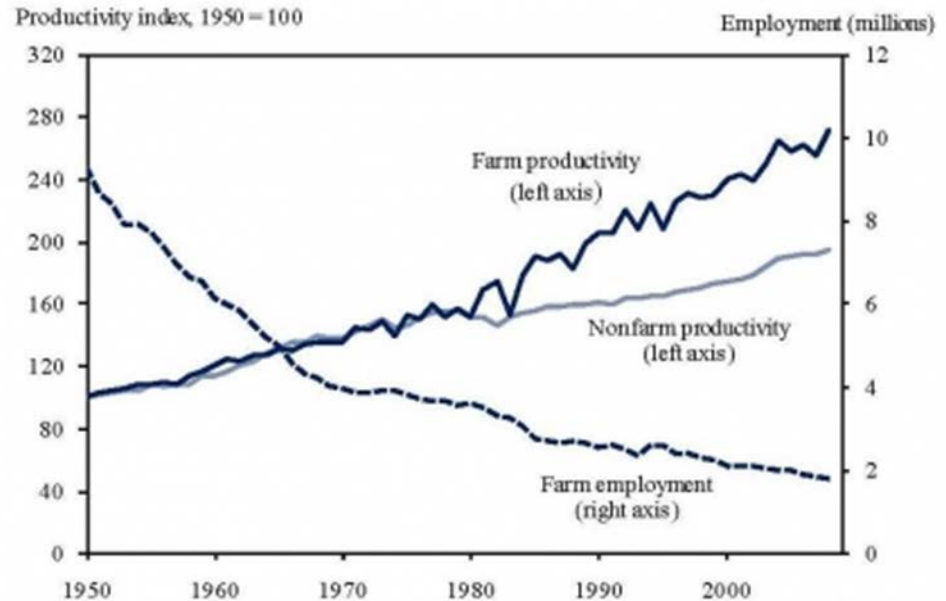


Today



# U.S. Labor Productivity

Farm labor productivity growth faster than nonfarm



# Relative Factor Endowments and Technological Change Theory

- The Hayami-Ruttan model of induced innovation



U.S. with 35 people per square mile vs Japan with 348 people per square mile



Historically, Japan has had a relative abundance of labor and U.S. has had a relative abundance of land

# Induced Innovation over past Century

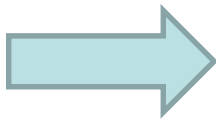
- Economic incentives for mechanization in U.S. due to relative labor scarcity
- Economic incentives for yield increasing technologies in Japan due to relative land scarcity



# Labor Market Theories

## Pull (economic perspective)

*Improved work and quality of life opportunities in urban areas*



Rural urban migration

Better jobs and salaries



Health care



Education





# Labor Market Theories

## Push (Social perspective)

*Social pressures and poor living conditions in rural areas*

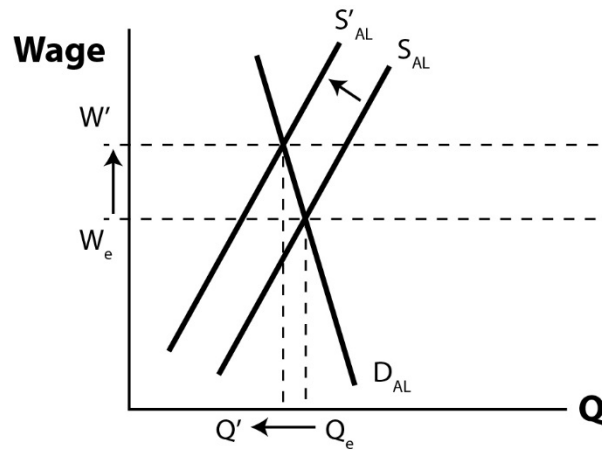


Rural urban migration

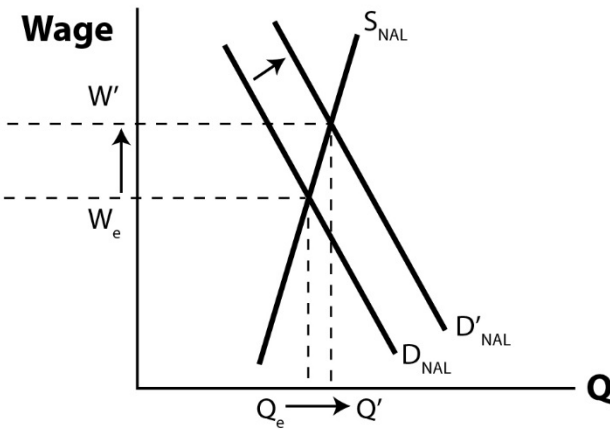
Substandard housing    Lack of quality health services    Limited educational opportunities



# Labor Market Theory

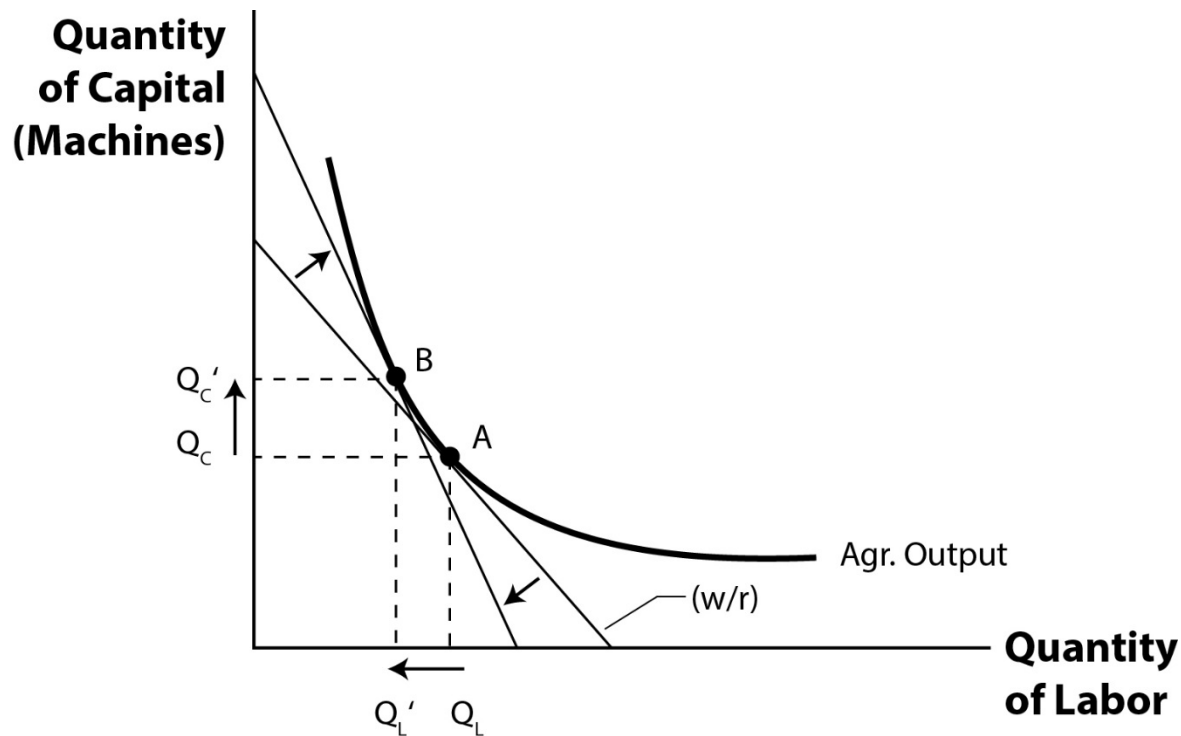


Agriculture  
Labor Market

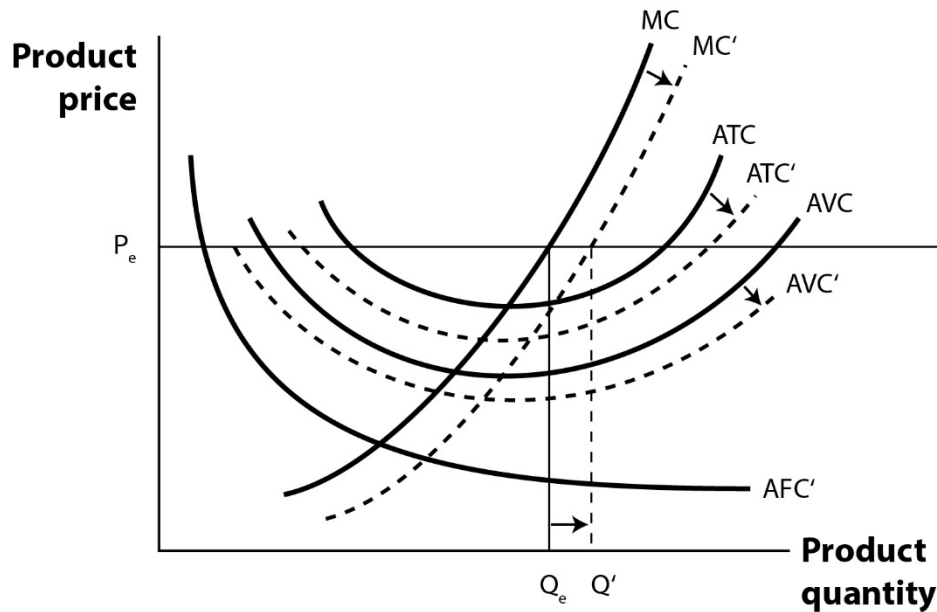


Non-Agriculture  
Labor Market

# Substitution of Capital for Labor

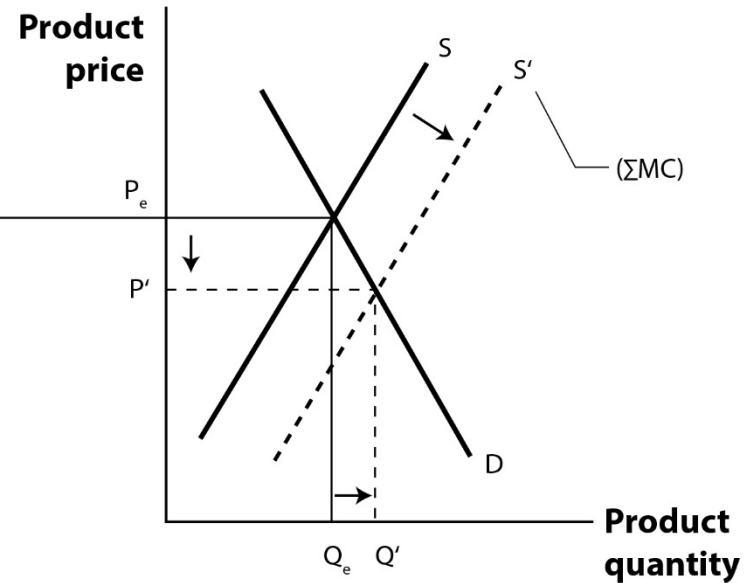


# Agricultural Technology Adoption: The Treadmill Theory



**Farm**

AFC - Average Fixed Costs  
 AVC - Average Variable Costs  
 ATC - Average Total Costs  
 MC - Marginal Costs



**Market**

S - Market Supply  
 D - Market Demand

# Agricultural Technology of Tomorrow

Genomics



Phenotyping



Bioinformatics



# Agricultural Technology of Tomorrow



Precision Agriculture



Big Data

Driver-less tractors



# Job Loss: Trade Vs Technology

- International trade both expands and reduces employment depending on the sector
  - Fewer low skilled Jobs, but demand for some higher skilled employees



Automotive sector



# Job Loss: Trade Vs Technology

- International trade increases competition and offers large choice of cheaper goods
  - Imported consumer goods and intermediary inputs

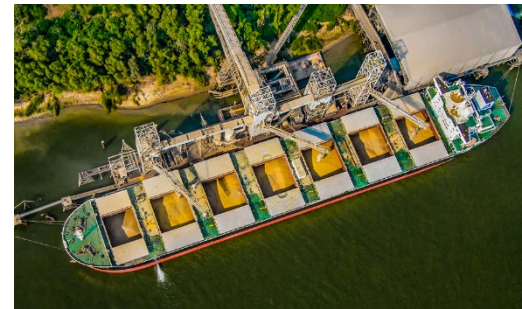


Imported goods



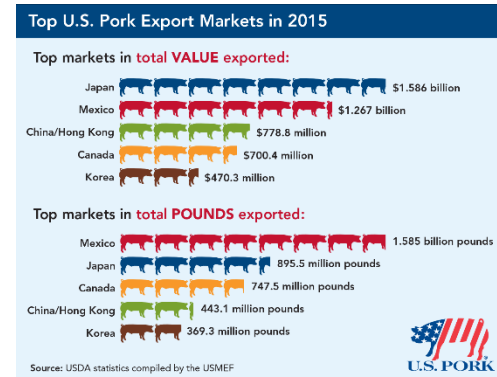
# Job Loss: Trade Vs Technology

- International trade increases U.S. exports
  - Export of U.S. agricultural products



Soybean exports  
45% U.S.  
production

Agricultural exports



Pork exports  
24% U.S.  
production

## Job Loss: Trade Vs Technology

- Technological change increases labor productivity, but requires new skills for many and may increase flow/quantity of product
  - more knowledge based than physical labor based
  - increased volume



Mail and package shipping

# Job Loss: Trade Vs Technology

- Challenge is motivating, funding, and providing opportunities for retraining



## Breakout Discussion

- What new skill sets will you need on your farm in next 5-10 years?
- How can society best prepare people for these future job opportunities in agriculture?

## Breakout Discussion

- What jobs and skill sets do you expect to need in your community/county in next 5-10 years?
- How can society best prepare people for these careers in your county/community?

# Questions



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