Transportation Infrastructure

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Topics

- Who we are
- Why we are interested in transportation
- What we have done
- What we are doing and plan to do
- Discussion







Who We Are

Soybean Checkoff and Corn Checkoff





Indiana Soybean Alliance

Mission:

The Indiana Soybean Alliance proactively works to improve the viability of Indiana Soybean Farmers and Industry partners.

Vision:

The Indiana Soybean Alliance will be a leading resource for Indiana agriculture.



Indiana Corn Marketing Council

Mission:

Indiana Corn Marketing Council works to enhance the value of corn for Indiana corn farmers.

Vision:

Indiana Corn Marketing Council will be a catalyst for innovation and leadership for Indiana agriculture.











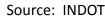
Why We Are Interested in Transportation

Simply stated – our strategic plan

ISA/ICMC work to identify restrictions that result in increased transportation costs or reduced basis for Indiana farmers.



TONS







Why...

- Deteriorating infrastructure has been widely discussed
- Funding is short and the gap continues to widen
- Our international competitors are catching up...albeit slowly
- Our international customers have taken note
- Our domestic customers have taken note
- Production is projected to increase substantially – more grain to move
- Our competitiveness absolutely depends on transportation
- The bottom-line at the farm is directly impacted by transportation









What We Have Done

Soy Transportation Coalition

- 11 state checkoffs join to form STC
- USB major funding source for national level research on transportation issues

Indiana Transportation Studies

 Since 2008 significant investment has been made to: identify problems, look at economics, and find options to address the issues









Research Studies

- Funding Indiana's Rural Transportation Infrastructure and its Impacts to Agriculture, Informa Economics, July 2012
- Indiana Bridge Infrastructure Development Update, Informa Economics, February 2012, April 2013
- Analysis of Indiana's Transportation Infrastructure, Informa Economics, October 2011
- Impacts of Higher Truck Weights on Indiana Grain Producers, Informa Economics, August 2010
- Indiana Transportation and Agricultural Infrastructure, Informa Economics, April 2009
- Indiana Infrastructure Assessment and Economic Impact Relative to Grain Movements, Biofuels, Livestock and Further Food Processing, Informa Economics, November 2008
- Indiana's County Motor Vehicle Excise Surtax and Wheel Tax, DeBoer, L and Yadavalli, A. Purdue University, Dept. of Agricultural Economics, August 2012
- Assessment for Paved and Gravel Roads, Indiana LTAP Center, Purdue University School of Civil Engineering, January 8, 2013
- Farm to Market A Soybean's Journey from Field to Consumer, Informa Economics and Economic Development Research Group, USB, USSEC, and STC, July 2012
- Analysis of Rural Infrastructure and Remedial Recommendations for the Eleven STC Member States, Informa Economics, Soy Transportation Coalition, October 2012

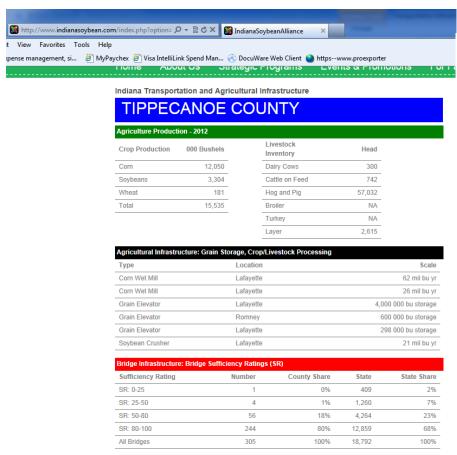


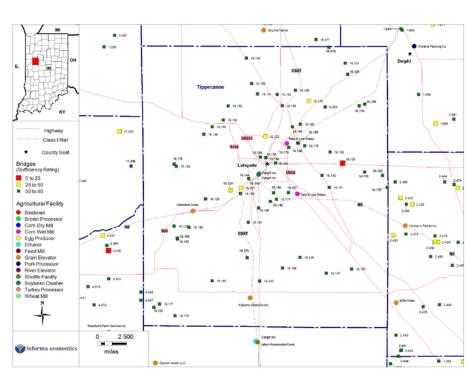




Research Studies

- Bridge Study updated twice
 - http://www.indianasoybean.com/strategic-programs/grain-marketing/40strategic-programs-grain/274-bridge2012



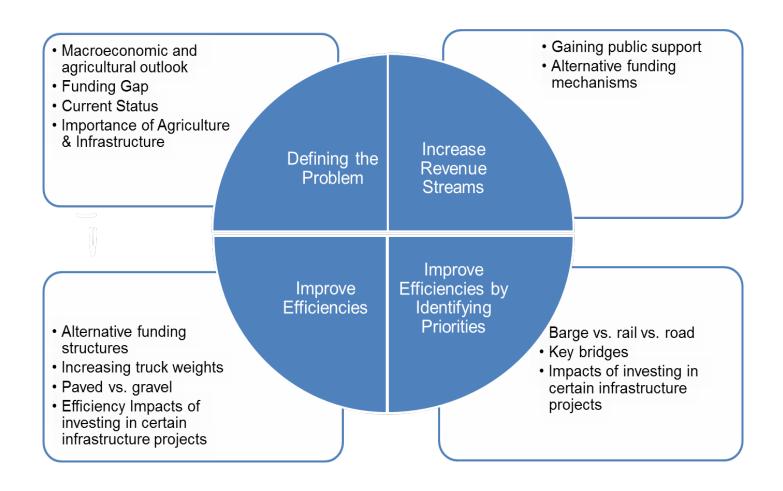








Key Findings Categories









We know

Based on research conducted:

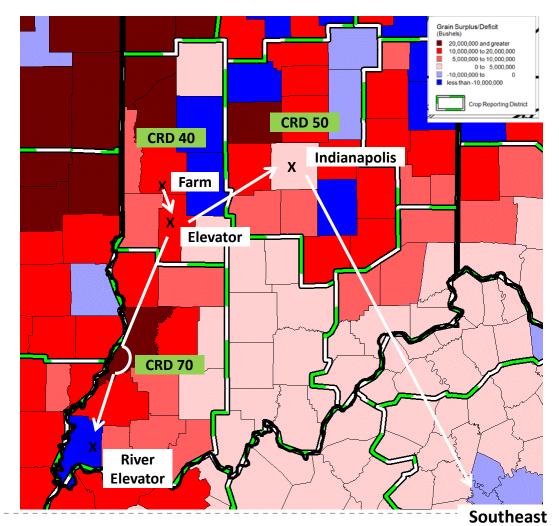
- A lock failure on the Ohio River would result in a 2 cent per bushel decrease across all of Indiana's production
- A Class I rail failure would result in a 3 cent per bushel decrease across all of Indiana's production
- A bridge failure is much more localized, but would result in a minimum of a 2 cent per bushel decrease
 - If it is an interstate bridge or requires a longer detour, the number only increases





Bridge Outage in Crop Reporting District (CRD) 70

- If a bridge were to go out along highway 41 causing a 20 mile round trip detour, an additional 7¢/bu cost is incurred to reroute around the bridge
- This additional cost makes it more economical to send more soybeans to Indianapolis
- Changes customers
- Disrupts trade









What we are doing

- Working with other industries and partners to collectively address the issues
- Public Private Partnership
 Pilot Shelby County
- Encouraging Technology Adoption
- Looking at prioritization from an ag perspective







Public Private Partnership Pilot

OBJECTIVE: To have a project underway, but at the very least have a pretty clear roadmap of how to identify, prioritize, and ultimately complete PPP projects for infrastructure critical to agriculture

- Joint project with Illinois Soybean Association to leverage discovery in both states
- Working with consultants, potential projects were identified using the bridge study as well as some economic analysis of critical bridges for agriculture
- Shelby County has risen to the top due to interest, resources, project importance
 - Consultants are working with Shelby County Officials on an overpass project
 - Engagement with the private sector is now underway







Technology Adoption

Bridge Assessment Sensors – Structural Health Monitoring (SMH)

- In partnership with STC we will be offering sensors at no cost
- http://lifespantechnologies.com/articles
 - South Carolina DOT has embraced the technology
 - Immediate benefits including a \$700,000 savings on a single bridge
 - Supplements current inspection techniques











Project Prioritization

- How is it currently done?
 - Rotation?
 - Safety?
 - Economic Development?
 - Politics?
 - Comprehensive Analysis?
- We want to know what tools can we provide to assist counties in prioritization





What we have planned

- Continue to build a coalition of users
- Continue to develop our relationship with county decision makers
- More proactively engage farmers in the discussion
- Engage with the ag industry to increase their awareness of issues
- <u>Pending board approval in September 2013</u> Develop a 15 year agriculture transportation infrastructure plan





LET'S WORK TOGET.

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